



Job Position: Pro-bono Fundraising Consultant

Type: Part-time Position/Advisory

Place of Work: Remote/Global

Languages: English

Expertise: Humanitarian-Development Nexus, Social Impact Partnerships, Fundraising Campaigns (eg. crowdfunding & resource mobilization through creative ways such as art auctions, coffee for a cause, concert donations, etc)

About us:

People Beyond Borders (PBB) is an international NGO, bringing together a global team of diverse peacebuilders, humanitarians and multi-sector leaders to serve shared human-centered values. Through our key initiatives related to research, well-being workshops and an entrepreneurship platform, we aim to transform the way displaced people connect with each other and with the world around them. PBB is a bridge – co-creating safer spaces and opportunities – for refugees & displaced people to build up their resources and support systems.

Job Description:

PBB is looking for a motivated Fundraising Consultant with excellent leadership, creativity and networking abilities. The consultant will develop and implement a comprehensive fundraising strategy and plan to support PBB's refugee empowerment initiatives. The fundraising consultant will be responsible for building good relationships with prospective donors and clients across multiple sectors, communicating with the broader public and internal teams, delegating tasks and drawing up plans to ensure targets are met. You should be well organized, proactive, and have the ability to inspire those around you.

Key Responsibilities

- Conducting a thorough analysis of the organization's current and future fundraising strategies, practices and capacity
- Identifying new fundraising opportunities and potential sources of funding
- Developing a comprehensive fundraising plan that includes short and long-term goals, strategies and tactics
- Providing training and support to the organization's staff and volunteers on fundraising best practices and techniques
- Helping the organization to build and maintain relationships with donors, sponsors, new partners and other stakeholders



- Providing regular updates and progress reports to the organization's management team
- Making recommendations for improvements and adjustments to the fundraising plan as needed

Key Experiences:

- University degree or equivalent in a relevant field (such as international development, business development, etc) and experience of 5+ years of fundraising in the humanitarian space
- An entrepreneurial mindset with outstanding organizational, leadership, communications, negotiation and people skills
- A good understanding of humanitarian principles, with experience in working with refugees or displaced people and a genuine passion for the cause
- Excellent analytical abilities and problem-solving skills
- Proven ability to build consensus, trust and relationships among executives, partners and the workforce
- Adept at global networking and partnerships
- Adept in using fundraising strategies for global implementation

What you can expect from us:

- Participation in an international, open-minded team with a motivating working environment and a lot of room for creative solutions
- Access to an engaged community of practice and creative trainings facilitated by experts
- Support and network connections with team members from diverse regions, backgrounds and expertise
- Remuneration from the grants and funds you raise
- Resources and tools based your own passions and interests

Application Procedure:

Please submit your CV and One-Page Cover Letter to team@peoplebeyondborders.org with the position title in the subject line